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From The Government

By: Tax Attorney, Drew Miles

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MUST work with Drew."

Dr. Renny Edelson,
Plantation, Florida

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Drew Miles' Tax Coaching Program has been fantastic. Within the first few months, we've already saved at least \$10,000 to \$15,000 on our taxes! We're looking forward to the continued coaching as we expand our businesses.



Judith Ray, New York City, New York



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“In this Amazing Tax Savings Strategy Session I can show you how to use these entity structuring and tax-saving strategies to truly move you forward and start saving you a minimum of **\$10,000 in taxes. Many of my clients have recouped over **\$20,000** in overpayments back from the government!”**

-Tax Attorney, Drew Miles

Tax Attorney, Drew Miles

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Get Your Instant Pay Raise From The Government

The information I'm about to reveal to you, if put into practice, will save you tens of thousands of dollars.
-Drew Miles, Tax Attorney

Don't you wonder how the rich keep getting richer? This is no accident. A number of years ago, I saw an interview with Bill Gates. The interviewer said, Mr. Gates, what's the most important key to your success. Now, my mind began to race ahead. You know, I was actually answering the question for him. I'm thinking he's going to talk about having a computer on every desk or hard work or visioning, but he didn't say anything like that. Bill Gates said, the single most important key to his financial success was a working knowledge of the tax code. Frankly, I was disappointed in the answer. You know, it wasn't very sexy or flashy. In fact, I wasn't impressed at all. But later on, it dawned on me that what Bill Gates was saying is that the key to building lasting wealth isn't making millions and millions of dollars, because it's not how much money you make that matters. It's how much you keep that counts. So let's talk about avoiding the insane high rates of taxes, in some cases, up to 50 percent. What I'm talking about is, how would you like to get an instant pay raise from the government, without having to work any harder or make any more money. Millions of people are grossly overpaying their taxes every year. Are you one of these people? Here are a few examples of average people implementing just a couple of the strategies I'm about to reveal to you.

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*Drew, I finally finished preparing Jeanette's taxes and we sent them in, and tell you what, we saved **\$5,200** in just using the information that you gave me on the phone, per our phone conversation, and thank you very much.*
-Larry Baker, Rapid City, South Dakota

*This is a great program. It's something I've been looking for, a long time. After my first coaching call, my coach and I were able to come up with over, well over **\$11,000** worth of savings, immediate tax savings that I can take advantage of, that I haven't had the knowledge or understanding of how to do in the past. I'm just really glad to find this program. Thanks a lot Drew. -Unidentified caller*

*Drew Miles' course is a phenomenal eye-opening course. This year, I'm projecting conservatively that I'm going to be saving about **\$14,000** in taxes; as well as the greatest thing is to be able to look back on the past years. It's just mind boggling of what I could actually recover, and how much I could actually progress and save in the future. I thank him every day for bringing this course out. Thank you. -Bol*

*I would like to say that the Drew Miles' tax strategy program is fantastic. The first hour I spoke with him, I estimated I saved over **\$10,000** on my taxes this year. And my gross income will barely exceed \$75,000 this year, so that's just tremendous. Using his tax strategies is the future to my prosperity. By using these in the future, I will save tens of thousands, up to hundreds of thousands of dollars. It's just fantastic. I highly recommend it. -Identified caller*

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Have you ever heard of the phrase, You don't know what you don't know?

If you're still with me and like what you're hearing, I urge you to keep reading. It doesn't matter whether you're a seasoned business person or just starting out. The information in this program will change your financial future. I call this

information, the **Tax Loopholes Of The Rich.**

So let me tell you a little bit about myself. I'm an attorney by training and an entrepreneur in spirit. What I mean by that is, I grew up on a family business on Long Island. It was a business that my grandfather started and my parents took over and of course, as a long man, I was heavily involved in. So being in a family business, I just got the family business in my blood so to speak. And when I graduated from law school, I knew immediately that I wanted to go into business for myself. In other words, unlike many of my colleagues who had hoped to get hired by large law firms, that was never my goal. My goal was to go right into business for myself and I did exactly that. So I've come to this program and I come to the work that I do with a very unique perspective and I actually had my own law firm for 12 years. During that period of time, I focused mostly on business and real estate transactions. And the other part of my firm handled litigation. So you know that there are millions of lawyers in this country and most of them make their money by suing people. That's just the fact.

Now, understand I'm not trying to suggest that you be leery about going into your own business, far from that. **My message is actually that: the only way that I know to build lasting wealth, the quickest path to building lasting wealth is to have a business of your own.** But in order to do that, you need to be properly structured so that you protect yourself and minimize your taxes. **In fact, I've identified what I now call the two biggest wealth thieves in America. And those are taxes and lawsuits.**

And they really work very differently. They both work against you, but they work very differently. Now, I don't know whether you're new in business or you're a seasoned business owner. But what I have found is that this work can have a huge impact and a huge benefit to you regardless of where you currently are. In other words, whether you're just starting out and you need something to help get you over the hump and become successful, we can help you do that. Or, if you've been in business for years and making a steady profit, what we'll be able to do is add money to your bottom line. **Imagine getting an instant pay raise from the government. We do that by minimizing your taxes down to the legal minimum.**

**Tax Attorney,
Drew Miles**



The Two Wealth Thieves: Taxes and Lawsuits

So let's take a look at how this works. The two wealth thieves, as I said, work against you differently. **Taxes on the one hand sort of chip away at your ability to build wealth.** Just look at one of your pay stubs and you're going to see a very interesting thing. The first line of your pay stub is of course your income. **But the next three lines are taxes that are being deducted.** That alone, just the fact that there's three lines of taxes and one line of income should give you some insight into what's going on.

- The first line of deductions is federal taxes. Federal taxes can eat up, up to **39 percent** of your income.
- The next line is state taxes. And in some states, taxes can be as high as **9.6 percent.**
- And then we have what I call the silent or invisible tax killer and that's self-employment tax or Social Security tax. And between the amount that you contribute directly and then what your boss, your employer, has to match, you're giving up over **15 and a half percent** of every dollar you make to taxes.

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Take a moment and write down your three largest goals...

So just imagine this: Imagine – let's do a little exercise. Take a moment and write down your three largest goals. **What is it that**

you'd like to accomplish over the next three, four or five years?

Now, maybe it's to own a second home. You want to have a log cabin by a lake. Or maybe you want to buy a new car and you want to get that Porsche or that sports car that you've always wanted, that Mercedes Benz. Maybe you want to travel the world. Maybe you've got kids that you want to make sure have sufficient funds to go on to college and on to graduate school. Or maybe you want to contribute back to the community. You want to support a church or a foundation. Whatever it is that's important to you, write those three things down. I need you to hold that piece of paper up and follow along just as I am.



The two wealth thieves work against you in this way.

Taxes...

Taxes chip away at your ability to build wealth. So what I want you to do is I want you to hold up that piece of paper and tear off a corner. That's to illustrate the taxes that are being withdrawn out of your paycheck. Take another corner and another corner and little by little, you see, week by week, month by month, your ability to build wealth is being eroded. It's being chipped away at. And this goes on year after year after year. *In fact, the average American now pays between 42 percent and 55 percent in taxes.* If there's nothing you can do about it, it would be tragic and you know you just have to live with it. But the fact of the matter is, that the wealthiest people in this country, people like Ross Perot, Donald Trump & Bill Gates pay single digit taxes. Let me just repeat that. While you're paying between 42 percent and 55 percent in taxes, the richest people in this country are paying single digit taxes, reportedly between four percent and five percent.

Now, you've got to be asking yourself, how can that be? But keep in mind, they're not going to jail. They're not looking over their shoulder. Everything that they do is legal and it's because they have the best tax advisors, the best tax lawyers and accountants available to them at their beck and call. The problem is for you, that you can't afford to hire these people at \$500 an hour to give you this advise. But I've got some good news. The information, the strategies that they use to reduce their taxes 40 percent to 70 percent are available to you for a fraction of the cost. **The power in these strategies even in the high powered attorneys, the power in these strategies' ability to save you money is you knowing these strategies and implementing them successfully and I'm going to teach you how to do just that.**

Lawsuits...

Now, let's take a look at the other wealth thief. That, of course, is lawsuits. When I was practicing law, we started hundreds of lawsuits against other people. Now, there's a saying among lawyers, that a good lawyer wins his case. But a great lawyer collects. You may have seen on late night TV somebody like repo man, like in the middle of the night, backs his tow truck up to somebody's Mercedes Benz and hooks it up and takes that car away.

And what he's doing, if he's done it properly, is completely legal. We call that **attaching assets or seizing assets.** You may have had that happen to you or you may even know somebody that had that happen. It could be a car. It could be a bank account. It could even be your home. You know, the whole process of foreclosure is exactly that. It's seizing somebody's assets. And while I practiced law, a good amount of the work that my firm did was doing just that, taking away the money that people worked so hard to build.

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So the other big wealth thief is lawsuits. And it works differently. It works against you differently than taxes. **Taxes chip away at your ability to build wealth.** But lawsuits work kind of like this: everything is going along just fine. Maybe you've had your business for six months or a year. Maybe you've had it five years or a decade or more and everything seems to be going on the right track. You're making more and more money every year and you're feeling great about things. But all of a sudden out of nowhere, you get served with papers. You get

hit with this lawsuit and it can be devastating, because within six months, you can go from the top of the top to the bottom of the barrel. And here's the way I want to illustrate it.

Hold back up your list of goals again and whereas taxes chipped away little by little at your wealth, this is what lawsuits do. Just tear that paper right in half and then again and then again and before you know it, your entire asset column can be taken away from you in what seems like just overnight.

I will teach you how to **BULLETPROOF** your assets.

But this situation isn't inevitable. It's completely avoidable by structuring yourself properly, by knowing how to use certain **asset protection** devices that I'll teach you. What I'll do is teach you how to bulletproof your assets and what I mean by that is not only will you be able to win lawsuits, but you'll actually be able to avoid them altogether.

I have found that in the world of litigation, there really are no winners and that's because whether you're the plaintiff or defendant, the process is so taxing, so time consuming, so draining of your energy, even if it seems like you win, the amount that you had to invest in terms of time, money and energy and focus away from your business, he'll wind up further behind than if the lawsuit never happened. So when I talk about **bulletproof asset protection**, I mean that you'll structure yourself in such a way that the bad guys would be worse off if they sue than if they had left you alone in the first place. In other words, it'll cost them more money if they win, than if they had never started the lawsuit. To me, that's **bulletproof asset protection** because that will avoid the lawsuit instead of allowing you to just win it.



Let's take a look at something...

Imagine for a moment that you're a business owner. You might have a network marketing company. You might be a real estate investor. Whatever your business or investment vehicle is, let's just say that you own a restaurant. And that restaurant brings in a hundred thousand dollars of income to you per year.

My question to you is:

Is that business an **asset** or a **liability**?

Now, before you answer, maybe you've got a real estate investment, it could be a building that's worth a half million dollars and it generates 50 or a hundred thousand dollars in income each year.

Again, I ask the same question: **do you have an asset or a liability?**

Now, on the surface, you've got to be thinking, well, of course, I've got an asset. It's got equity. It throws positive cash flow. Drew, what are you talking about? Of course, this is an asset. **But I'm going to suggest**

to you that the answer to that question has more to do with the way you hold title or ownership to that asset than anything. Because if you own that property incorrectly, you'll not only put it at risk, but you'll also put your personal assets at risk also.

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And what do I mean by that? I mean your home, your car, your bank accounts. If you are not properly structured, what you've done is lump them all together. You have put all your eggs in one basket so to speak, and when there's a problem with that basket, all of a sudden, somebody pokes a hole in the bottom of it by winning a

lawsuit and they can take out all of your assets. All of your assets fall out of the bottom. What I'm going to teach you is a process I call **entity structuring**.



Entity Structuring

Entity structuring, simply put, is the use of things like corporations, limited partnerships and limited liability companies to accomplish three purposes.

- And those three purposes I'll teach you are **number one, to bulletproof your assets**. By bullet-proofing your assets, I mean that you'll be structured so tightly that the bad guys will be worse off if they sue you and win than if they had left you alone in the first place.
- The **second thing** I'll teach you is **how to slash your taxes by up to 40 percent to 70 percent**. There's no reason why once you apply these strategies, you can't get your taxes down into the single digits, just like the wealthiest people in America.
- And the **third thing** I'm going to teach you how to do is **to protect your privacy and build lasting wealth**.

I have found that the secret to building wealth boils down to one principle.

In my 18 years as an attorney, as a business person, as an investor and as an advisor to thousands of business owners, I have found that the secret to building wealth boils down to one principle.

And that one principle is this: **It's not how much money you make, it's how much money you keep that counts**. Think about it. During the course of your working life, you have already made more than a million dollars, probably millions of dollars. But what I want you to do is take a look at what your net worth is. Is it millions of dollars or is it just a fraction of the money you've made to date?

The reason that you've had difficult building lasting wealth, the reason that you've had trouble getting ahead is that you've been overpaying your taxes and subjecting yourself to the chance that somebody's going to take those assets away in a lawsuit.



You may have already had that experience. **So the key to building last wealth is not how much money you make. It's how much money you keep.**

You know, my biggest nightmare is that two years from now, you'll come up to me at a seminar and say, "hey Drew, I listened to your audio program a couple of years ago. But I was so busy building my business, so busy concentrating on building wealth, that I didn't get around to structuring myself properly and then I got sued and just like you said, I lost everything I had."

Don't let this happen to you.

**I have found that the secret to building wealth boils down to one principle...
It's not how much money you make,
It's how much money you keep that counts.**

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I'd like you to do a little exercise.

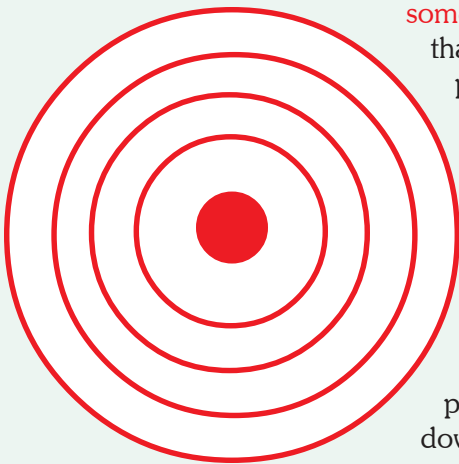
Now, if you're driving, just visualize this. But if you're at your desk, pull out a piece of paper. And on that paper, draw a circle and fill it in, about the size of a pencil eraser. And what I'm going to suggest to you is that as a business person or an

investor, you've made your mark on the world. In other words, that dot represents you stepping out and unlike the 90-some odd percent of Americans that work for other people solely, you've gone into your own business. Now, it might be a full-time business. It might be a part-time business. **So just make that little mark.**

Now, as a successful business owner or investor, if you've purchased, for instance, a piece of real estate and it's made you money, what are you going to do next? You're going to do the same thing again and then you're going to do it again. **So let's represent that by drawing a circle around that dot.** Because each time you do a deal what happens to your asset column? It grows, doesn't it? **So draw a circle around that dot.**

Now, if you've done a second deal that's worked out, what's the next thing you're going to do? Another deal. **So I want you to draw another circle, a little large, around that circle and if you've done what I've asked you to do, what you're going to see on your papers is**

something that looks a whole lot like a bulls eye. And I'm going to suggest to you that that's exactly what you look like. You look like a target to the creditors and predators of the world that would rather sue you and take away your hard-earned assets than build up their own wealth on their own.



We're going to teach you how to minimize or shrink down the size of that target...

So what we're going to do is teach you how to minimize or shrink down the size of that target, because as you build wealth, if you don't do this, the target gets bigger and bigger and bigger. But by properly implementing these strategies, you're actually able to shrink that target down so that the bad guys have less of a target to go after.

Let me explain how this works.

I grew up with a buddy of mine. His name's Patrick and Patrick and I were both involved in our families' businesses. Mine as I said was the building supply business and Patrick's folks owned a marina. And when I went on to college and law school, Pat took a different path with his life. What he decided to do was to open up a boat sales office and he began to sell boats. Now, he didn't just sell any kind of boat. Pat actually sold what are called performance boats. These are boats that go 60, 70, 80 miles an hour or so, very fast, very expensive boats. In fact, they cost upwards of about a half a million dollars a piece. And he began to sell these boats very successfully.

And so as he did, he decided that what he wanted to do was add another stream of income. Now, for those of you who are tuned into wealth building, you know that that's a very astute thing to do, add streams of income.

If you like what you're hearing...

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So the next thing he did, of course, was to start a marina, because everybody that he sold a boat to needed a marina to keep it in. And then because he was also in New York, the boating season's short, so he set up a land storage facility so the boats could be stored in the off season. He also opened up a parts department and a warranty shop and then he bought this beautiful showroom on the main highway. The showroom was about 10,000 square foot and had 15 foot high plate glass windows on three sides so that no matter what direction you

were driving by this building from, you could see these beautiful boats and come in and buy them. And everything was going along just fine.

Bulletproof Your Assets

Now, you may have somebody who may have had an experience like this with where you call them up and you say, hey look, I want to make a suggestion to you, I'm your friend. In my case, I said, I'm your attorney and I want to make sure that you're properly protected, Pat. I want to make sure you start separating these assets to minimize the target. In other words, to start **bullet-proofing your assets**. And Pat said, you know what? Sounds good and I'll get around to it one of these days, but right now, I'm just too busy.

That's what I call the entrepreneur's curse. When you're too busy making money to listen to the advice of trusted colleagues that want to help you out. He got so busy making money that he disregarded what I had to say and everything is going along seemingly fine and then one day I get the call. And the call goes something like this, hey buddy, I got a problem. I said, what's that, Pat? He said there are two deputy sheriffs standing across from me at my desk and they just handed me some papers. And I said, well, read the papers and I could hear him. He was shuffling through them. He was nervous. His hands are shaking and I said, "Look, look, Pat. I'll make it easy for you. Just turn to the last page and read me the last page."

And he read me the last page and there's a clause in there. We call it the wherefore clause and it says, wherefore, essentially this is what we want. So he's reading through the list of their demands. And one of the items is, it says, cease and desist. So Pat says, Drew, what does that mean, what does that mean? And I said, well, buddy, this is what that means. It means the sheriff is there to shut you down. He's shutting down your business.

If you've ever watched late night TV, you know that, when there's several locations somebody's operating from, the sheriff doesn't go from one location to another to another sort of casually. What they do, of course, is they send different sheriffs out to each of the locations. And in Patrick's case, they were not only at the showroom, but they were at the marina, the parts department, at the warranty shop and even lined up outside his investment real estate. And within about ten minutes, each of those operations had been shut down, taped off, you know, with that yellow police tape and the boat yard itself, the marina itself was locked down with padlocks, so that nobody could get in and out of that business.

Within six months, not only did he lose the businesses, but he lost his home, his car, his bank accounts. He had to file corporate bankruptcy. He also had to file personal bankruptcy. And in the process, you can imagine, this is a devastating time, a very emotional time, he actually lost his marriage in the process as well.



Now, the tragedy here is that this is completely avoidable.

By following the techniques that I'm going to teach you, you'll be able to prevent that very thing from happening to you.

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Here are the two asset protection power tools that we're going to use in our work together.

The first one is limited partnerships.

Limited partnerships are separate legal entities. It's like building a ten foot high, ten foot thick wall between you and the bad guys. They separate your personal assets from your businesses and investments.

The second power tool that we're going to learn about is called **limited liability companies**, you may have heard of them as LLCs. Once again, a separate legal entity builds this separation, this firewall, so to speak is between you and the creditors and predators.

Built-In Device = Charging Order

Now, *these two power tools come with this incredible built-in device that's called a charging order.* And a charging order doesn't apply to S corporations. It doesn't apply to C corporations. And by the way, if you're doing business as a sole proprietor or a partnership, you want to pay special attention to this because you're doing business without any protection at all. That's also true if you're doing business as a DBA. *All a DBA is, is a nickname for your business. It doesn't give you any asset protection whatsoever. So limited partnerships, limited liability companies or LLCs, they come with this thing called a charging order.*

Here's how it works:

The charging order, number one, says that the bad guys cannot get at the assets. So if you've got a million dollar building that's making a hundred thousand dollars a year for you, they can't touch the building. That's built into this charging order, so to speak. Well, the second thing, however, is that they can go after the income. In other words, they can make a claim for that hundred thousand dollars. But when we're working together, do you think I'm going to leave you exposed that way? Of course not. So what we'll do is we'll set up another entity, maybe a management company and we'll be able to shift money from your limited partnership or LLC into this separate management company.

Now, look at how this works for you. If your management company shifts a hundred thousand dollars of income out of it, how much money is left in that LLC for the bad guy to get? That's right, nothing. But we go one step

further. Because with the charging order, the IRS steps in and they do something they call imputing income. And they say, hey, Mr. Bad Guy, you just won a lawsuit and you should've collected a hundred thousand dollars. We're going to tax you on that. Keep in mind the tax rate is about 50 percent. We're talking about \$50,000 in taxes in this illustration. And the Bad Guy says, but Mr. IRS, Uncle Sam, I didn't make that money. This fellow's working with Drew and they shifted the income out of that LLC so there was nothing left to get. But the IRS says this: they say tough luck. We're going to impute that income to you anyway and tax you on it as if you had gotten it.

So let's just take a birds eye view of what's going on here. They can't get the asset. They can't get the income because you've shifted it out. And they're left with a tax bill of about 50 grand. Now, can you imagine somebody going into a law firm and

If you're excited about what you've learned so far...

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consulting with an attorney because they're thinking about suing you. And the attorney gives them this advice: yeah, we can sue them and we can probably even win. If we lose, of course, you're not going to get any money.

But if we win, I want you to understand what will happen: A) you're not going to get the

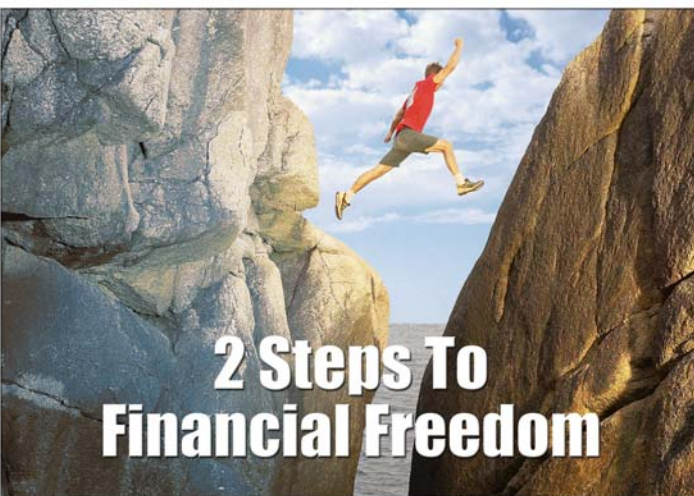
building, because it's protected by the LLC. B) you're not going to get any income because I see this structure that they've got set up. They're just going to shift the income out. But on top of that, you're going to pay about 50 grand in taxes on money that you never got and by the way, you're going to pay me \$15,000 to start this lawsuit off. So what's the likelihood of you getting sued? Next to nothing.

That's the power of the charging order and that's why you've got to put the charging order in place to protect you. *If you're doing business as an S corp. or a C corp. a sole proprietorship or a partnership or a DBA, you do not have this protection and you've got to make some changes immediately.*

You do not have this protection of the Charging Order...
If you're doing business as an S corp., a C corp., a sole proprietorship, a partnership or a DBA.
You've got to make some changes immediately.

There's two steps to your financial freedom.

Number one, you want to separate your personal assets from your business assets and the second step is to separate your businesses and investments from one another. The first step is that you don't want to have all your eggs in one basket.



The second step is you want to have a number of different baskets with only a couple of eggs in each one so to speak, a couple of assets in each one. That way, if there is a problem, the most that's at risk is a small percentage of your overall net worth. That's what I call **bulletproof asset protection**.

The average person is giving up about 50 percent to taxes unnecessarily

So to summarize, the average person is giving up about 50 percent to taxes unnecessarily. And by the way, we're just talking about income taxes. We haven't even touched on probate taxes, sales tax, property tax, luxury

tax or any of those other taxes, just income taxes of 50 percent.

We've also covered the need for asset protection and how an entity structure can put up a wall of protection between you and the bad guys, so much so, that you can **bulletproof your assets** in a way that the bad guys will be worse off if they sue than if they leave you alone in the first place.

Tax Saving Strategies

What I want to do now is to go into some of the tax-saving strategies that are available to you as a business owner, where they come from and how they can save you thousands and thousands of dollars each and every year.

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So the first thing I want you to know is that all these tax strategies apply to you even if your business is brand new. You may have just started your business this year. You might be about to start your business or you might be a seasoned business person as I said. **But each and every strategy that I cover in the remaining part of this program applies to you even if your business is brand new. It also applies to you whether you're incorporated or unincorporated.**

Now, I think you already understand the importance of incorporating your business. We covered that earlier. But even if up until now because you weren't aware of that information, **if you're doing business as a partnership or sole proprietorship or even a DBA, all of the tax strategies that I cover now still apply to you and can save you thousands of dollars.**

The work that I do comes from two Supreme Court decisions.

That's the US Supreme Court, highest court in the land. And in the first decision, the Supreme Court ruled that it's your constitutional right to arrange your affairs so as to minimize your taxes.

Now, I just want to ask you a question. Earlier in the year, you were gathering together your information to turn over to your accountant or your CPA to do your taxes. And while you were doing that, did you get a call by any chance from your accountant, from your CPA and they said, hey, Jim, Fred, hey Sally, did you know it's your constitutional right to set yourself up so that you pay the legal minimum taxes. Did you get a call like that? I doubt it.

I know in my early business life, I didn't get that call either and it's because CPAs and accountants are inherently conservative. It's not that they don't know this information. It's that they're not taught to pro-actively apply it. So that's why it's in your best interests to learn this information so that you can provide your accountant, your CPA with the best possible figures to help you minimize your taxes.



There are two tax systems in this country.

Now, the other Supreme Court decision that has a huge impact on our work, the Supreme Court said this: they said there are two tax systems in this country. **One is the uneducated tax system** and that goes like this: the first line is your income. You report your income. And the second line is the amount of taxes you have to pay. In fact, if you look at your pay stub, we talked about this earlier, it's the next three lines. Of course, what's left over is what you get to live on. If you make a hundred thousand, you pay federal tax, state tax and Social Security or self-employment tax, you're left with about 50,000 to live on average.

But there's also **another system** that works side-by-side with the uneducated tax system. **The Supreme Court called that the educated tax system.** And in the educated tax system, you start off with the same first line. You report your income, but the next line is that you get to spend your money. And the last line is you pay taxes on what's left.

please continue on next page...

Slash Your Taxes By Up To 70%!

Let's Break It Down...

Now, let's just take a look at that. That sounds kind of, a little bit too slick for me. So I want to break it down so it's very clear and there's no mystery in it. When a business spends money, when a business pays expenses, what do we call that? We call that business deductions, business expenses. Sometimes we call that tax deductions. And what I'm saying

is, that by having your own business and choosing to be in the educated tax system, you can literally reduce your taxes by 40 percent up to 70 percent, saving you tens of thousands of dollars.

Uneducated Tax System vs. Educated Tax System

The difference between these two systems is approximately 40 to 70 percent in taxes or about \$10,000 if you make only \$30,000 a year.

Now, you might be thinking, I'm new in business or I'm not a millionaire, I don't make millions of dollars each and every year, so these strategies don't apply to me. That's not true. **These strategies apply to you whether you're making millions of dollars, a couple hundred thousand dollars or even a couple thousand dollars.** That's because even if your business is brand new and hasn't generated any revenue yet, all of these deductions, all of these strategies apply to you.

So please understand that no matter what kind of business you have. No matter how successful a business person you've been to date, even if you're just getting started, you can take advantage of each and every one of these strategies.



Reduce your taxes by thousands and thousands and thousands of dollars.

Now, in my work, I have found that even the most sophisticated business people are only taking about ten percent of the deductions that are available to them. Imagine, if you had somebody that you could work with side-by-side that could point out the deductions that you're missing, point out each and every deduction that's available to you as a business owner. What would that do to your taxes? It'll reduce your taxes by thousands and thousands and thousands of dollars. I've taught these strategies to well over a hundred thousand people all over the US and Canada and I've seen the results. **People that had marginally profitable businesses, suddenly had thriving businesses simply because they were able to reduce their taxes.**

Think about it. What's your number one expense in business? It's probably taxes. If you could reduce your tax bite by five or \$10,000 or even 20 to \$50,000 or more, wouldn't that have a tremendous impact on your profit? Of course it would.

So let's take a little closer look.

I'd like to share with you a case study that I think will really illustrate the amazing impact that we can have working together. Steph came to me a couple years ago and she had already had a business in place. In fact, she had two businesses in place. She was making about \$50,000 a year. And when we began to work together, I suggested several strategies and of course, being an astute business woman, she went back and kind of ran them by her CPA.

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Now, her CPA was what she called her family CPA. You may know if you've been in business for a number a years, maybe your parents or other family members were working with a particular accountant or CPA and they kind of become the family CPA. You get to know them. They almost become family. And that was the case here.

He had been working with her family for over 15 years and truly had her best interests at heart. And so when she called him up to explain some of these new strategies, he said, well, Steph, this program sounds interesting. But I have to tell you something. You're not going to save any money in this program because I am already taking every single deduction that is available to you. Now, imagine that.

Imagine that you go to a trusted advisor and ask them for their input and they say to you, you know what? This is a waste of time, because we're already doing all of this, we're already doing everything we can to minimize your taxes.

She didn't know what to do. She didn't know what to think. In fact, when she called me up the next day, she was practically in tears and she said Drew, I love what you're teaching me in the program, but I know that my accountant has my best interests at heart so I don't know whose advice to follow. I did the only thing that I could think of and that was, I said, let's get him on a conference call.

And so that's exactly what we did. Now, I knew from the beginning of that conference call I was going to have a limited amount of time to "make my case", right? I'm a trained attorney. I know I'm going into what could be a confrontational call and so I had to get my ammo together and get ready to give it my best shot and that's exactly what I did. *We had about 15 minutes together on the phone and after exchanging pleasantries at the beginning of the call, we got right down to brass tacks.*

This is what we're able to find out.

I asked her accountant, her CPA, what her biggest expenses were. On an income of \$50,000, she was paying \$7,500 in Social Security. She was paying an additional \$4,500 in federal and state taxes, total taxes paid, \$12,000. And he immediately began to tell me how that was much less than the average and that's true. The average person is paying upwards of 50 percent and she was doing significantly better than that.

Three Tax Saving Strategies

*So before he had an opportunity to make his case for what a great job he was doing, I zeroed in on **three strategies** that I knew that would allow Steph to do even better.*

1st Tax Strategy

So I identified the first strategy, which was to help her reduce her FICA. And I asked the CPA, is this strategy legal and he said, yeah, it's legal. I said, can you help her implement it and he said, yes. I said, can you give us an idea of how much she'll save by using this strategy and he gave me a number and what do you suppose I did? I wrote it down.

2nd Tax Strategy

We went to a second strategy. The second strategy had to do with her deducting her health care. See, in the uneducated system, which is where he was coming from, there are limits to how much health care you

*Tax Attorney,
Drew Miles*

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can deduct. But in the educated system, if you have a written medical reimbursement plan, which of course, we give everybody in our program, you can deduct an unlimited amount of health care: your deductibles, your co-pays, your insurance premiums and even things that are not covered by insurance.

A few years ago, I had eye surgery done. My insurance company wouldn't pay for it but my own medical reimbursement plan paid 100 percent of it. Yours can do the same thing.

So we identified that as her next largest expense. I suggested a solution to it. I said, can you help her implement that, now that we've pointed it out? He said, yeah, I can. I said, can you tell me how much that will save her? And he gave me a figure and of course I wrote that down.

3rd Tax Strategy

And then we went on to a third strategy. In Steph's case, it had to do with education. She's got a young daughter and between her daughter's education and her own continuing education, that represented a large figure. *So I taught them how to deduct her education as well as her daughter's* and again, I said, can you tell me how much this will save Steph and he gave me a figure.

Now, I gave you the before figure. The before figure's \$50,000 in income, \$12,000 in taxes. The after is same \$50,000 in income, of course. But what we did is we reduced her FICA to only \$500. Social Security down to \$500. Her federal and state taxes now were only \$300. Total taxes paid, not \$12,000, but only \$800. ***In 15 minutes, using only three strategies, we saved Steph over \$11,200.***

What would it be like for you to have an extra **\$11,200** available to you? What could you do with that money? Simple. You can do anything you wanted with that money.

See, if I were here telling you how to make extra money, another 20, 30, \$50,000 a year, you'd be on the edge of your seat hanging on my every word. But because we're talking about taxes and savings, we go dull on that, as if it's a different kind of money.

What would you do if you could save **\$11,000** or **\$50,000** a year? I've had students that have saved well over **\$100,000**. And let me tell you, you can spend that hundred thousand dollars that you save on exactly the same things that you'd spend it on if you were making that money. Go out and buy that new sports car. Go out and buy that home in the country, that log home or travel the world, whatever your dreams are.

**Remember your goals and dreams
that you threw on the floor.**

You can literally put that paper back together
so that you can have your dreams.

You can reach your goals. You can take care of your family.



By giving your CPA better information, you'll come out tens of thousands of dollars ahead of where you would have been.

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You're asking...

Why hasn't my accountant told me about this stuff?

So the question's got to be occurring to you, well why hasn't my accountant told me about this stuff? Well, there's a couple of reasons.

1st Reason

Number one, is that **accountants and CPAs primarily use the W-2 tax system or the uneducated tax system.** That's the one that most people are in, that's the one they're most used to applying.

2nd Reason

And the second reason is that **accountants and CPAs are not trained to be proactive.** In other words, if you point out these strategies because you've learned them in our program, they'll understand them. You'll get on the same page, so to speak. But think about it: the last time you went to your accountant's office during tax season, what did it look like?

I know when I used to go see our family accountant, Lenny was his name, I'd only see him once a year. I'd probably get to spend about ten minutes with him. I'd come in with my folder or file of all my tax information, my receipts, et cetera and I'd sit down in his office and it was usually sometime in February or March. Now, what I learned is that he had hired staff, temporary staff, just to handle the tax rush, you know, the tax, year-end rush. And he'd hire five, six, seven new people that he hardly worked with except during this six or eight week period. I'd come into his office and there were papers stacked on his office about a foot and a half high. Peoples' tax returns, their receipts, files, folders, all kinds of stuff. There was no place for me to put my stuff. All around his desk, on the floor, you couldn't even see the carpet.

That's the reality of what most CPAs deal with during tax season. Do you think for one moment that your accountant is analyzing your tax return to make sure that you're taking each and every deduction that's available for you? That's not physically possible. So what you need to do is you need to provide them with better information. Because by giving them that better information, you'll come out tens of thousands of dollars ahead of where you would have been.

Last Reason

And here's the last reason why accountants aren't as effective as they could be. There's an old computer phrase that says **garbage in, garbage out.** Up until now, you've been providing them with not great information. They can only work with that and if they get garbage information, frankly, they're putting out a tax return that's of the same quality. But by improving the quality of the information you give to them, they can produce a much better tax return that will save you tens of thousands of dollars.

Cornerstone of the Tax-Saving Strategies

We'll start our working together with what I call the cornerstone of the tax-saving strategies that we teach. And that's converting your **largest expenses.** What we'll do is help you identify more and more of the personal expenses that you've got and convert them into legitimate business deductions.



We will help you identify more personal expenses that you've got and convert them into legitimate business deductions.

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Let me give you an example...

There are over 300 individual deductions, individual deductions that are available to you as a business owner. As I said earlier, most people are taking fewer than ten percent of them. So we're not going to have you add expenses to your list. We're going to teach you how to take some of your ordinary expenses. I mean, you're taking some of these

now, your phone, your fax, your car, perhaps your home office. But as we add to that list, into some of the areas that you don't know about, into some of the lesser known deductions. For instance, the hundred percent health care deduction, travel and entertainment, something called supper money, your seminars, your books, your automobile, your medical expenses, et cetera, et cetera. As we convert and shift more of these expenses over to the business instead of paying for them with after-tax dollars, you'll pay for them with pre-tax dollars and what that does is shrinks your taxable income.

The way we do this is to shift them from your personal expenses over to the business side so that you're paying for them with after-tax dollars instead of pre-tax dollars. Let me explain how this works, again, assuming you're making a hundred thousand dollars. I illustrated earlier on the uneducated system, you're paying about \$50,000 in taxes. You've got to live on the remaining \$50,000.

Well, if instead, you made that same hundred thousand, but now you could write off your phone, your fax, your car, your health care, your travel, your entertainment, your supper money, your education, your children's

education, et cetera, et cetera, as we expand that list, what happens is your taxable income goes down further and further. You still got the same hundred thousand dollars in income, but now maybe your expenses are \$80,000, which leaves you taxable income of only \$20,000. Can't you see what a huge difference this can have for you? We're just scratching the surface. There's much, much more for you to learn about and benefit from.

SET UP YOUR FREE SESSION TODAY

To set up your **FREE** session, just call our **24-hour hotline at 888-749-4956**, and leave us your contact information. Or you can visit us on the web at www.freetaxsession.com and request your **FREE** Session today!

**Let me repeat that:
our 24-hour hotline is 888-749-4956,
or you can visit us on the web at
www.freetaxsession.com**

Click on the link above to request your free session now!

**And every time we add another strategy,
you'll benefit even further.**

We only scratched the surface of all the benefits that are available to you.

In our limited time together today, we only scratched the surface of all the benefits that are available to you, whether you make millions of dollars a year or you're just getting started, you qualify to use these strategies to save yourself money, a lot of money. I'd like to offer you a no cost, no obligation strategy session with one of my specially trained tax-saving strategist. It's been our experience that in just one 20-minute session, hundreds of people have been able to uncover thousands of dollars in savings. They can also tell you about some of the coaching programs we offer. Think about it. You've already heard from a few of the people that have benefitted. **Isn't it time you claimed your instant pay raise from the government.** I hope you found this time well spent and I look forward to helping you reach your financial goals. I wish you the best of success.

-Tax Attorney, Drew Miles

RAVE REVIEWS OF SUCCESSFUL STUDENTS

Saved **\$11,200** in 15 minutes!

My family C.P.A. was unaware of the dozens of deductions I was missing out on. Drew spent 15 minutes with us on the phone and using just three simple strategies, saved me over **\$11,200!** My C.P.A. confirmed the research and is now a Raving Fan! Thanks, Drew! *Stephanie Dow, Atlanta, GA*



We Saved **\$5,200** by taking legitimate deductions!

Drew, By using the information that you gave me, we saved over **\$5,200** on Jeannette's income tax.

Simply by taking legitimate deductions, and putting everything together. I missed the last two tele-tax seminars, but I think it was a senior moment. I forgot about them at the last minute, and did something else, that had to be taken care. Sad thing is, they could have been done; at a later time. Thank you for your help.

Larry D. Baker, Rapid City, S.D

".....In only a few short sessions, Drew helped me shift **\$96,000** from a high tax structure to a tax advantaged structure saving me about \$45,000 in the process." *Dr. Perry Cammisa*

We joined the program last year and we saved just in one year, **\$10,500** on our taxes. I definitely

would encourage people to get involved with Drew Miles' program.

It's really been an eye opener as to what can happen when you learn more about the tax world and what you can save. It's true what Drew is teaching,

listen to him and you'll learn.

Jacqueline Howard, Silver Creek, Washington



I went from paying **23%** in federal taxes to **6.9%**!

I started with Drew in the Pathfinder Program about nine months ago. And I am just absolutely astounded and it's exceeding all my expectations. I went from paying 23% in federal taxes to 6.9% in federal taxes and it resulted in a **\$6,000** increase in my refund this last year. I am now a Gold member. I highly recommend going with Drew's mentoring program. It teaches you so much information about how to properly structure your businesses and your entities and to provide asset protection. Get on board as soon as you can.

Jane Huttner, Milwaukee, Wisconsin



I have a projected Savings of **\$14,000** this year!

Drew Miles course is fantastic. I have projected savings of around **\$14,000** on my taxes this year, and if I am right, I am being ultra conservative. For I have not yet explored all the loopholes. Best yet is I have not yet begun to look back on the prior years to see what I can recapture. *Robert Schwartz, Valley Cottage*

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From The Government

I'd like to offer you a no cost, no obligation strategy session with one of my specially trained, tax-saving strategist. It's been our experience that in just one 20-minute session, hundreds of people have been able to uncover thousands of dollars in savings. Isn't it time you claimed your instant pay raise from the government.



Tax Attorney, Drew Miles

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*Slash
Your Taxes!*

"Drew's program gave us new hope for our financial future."

We've got a BIG family, so every dollar counts. Drew taught us how to make our kids the focal point of our savings. We are deducting their education, music lessons, sports, medical care – even the cost of their braces. Drew, we can't thank you enough!



*Rich and Lynne Nuskowski,
Pembroke Pines, FL*